

No. 19

Yantis Co.

3611 Paesanos Parkway
San Antonio, TX 78231
Tel.: 655-3780
Web: www.yantiscompany.com

CEO: Mike Yantis Jr. and Blake Yantis

CFO: Paul Sparks

Business focus: Heavy construction, real estate

Primary industry: Construction

Secondary industry: Real estate

Year established: 1965

Total assets: \$45.1 million

No. of full-time employees in S.A.: 377

No. of full-time employees worldwide: 377



Blake Yantis

Company facts: Yantis Co. is a turnkey site construction company which performs excavation, rock milling, utility construction, asphalt paving and concrete work on residential, commercial and public sector projects. Yantis is a family-owned business that has three generations of the Yantis family involved in the company. Cousins Blake and Mike Jr. currently serve as CEO and president, respectively. Blake is credited with overhauling the company's internal accounting software, the introduction of a massive information systems program, and the complete reorganization of Yantis' equipment department. The company has been a part of a number of construction projects in San Antonio, including utility

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work for Six Flags Fiesta Texas. It also performs public projects, including the Wurzbach Parkway expansion and 15 major projects at San Antonio International Airport.

Accolades: Yantis has been acknowledged multiple times as one of "America's 500 Fastest Growing Private Companies" by Inc. magazine. In addition, the firm has appeared on the Aggie 100, which recognizes the fastest-growing companies that are either owned or led by an Aggie/A&M graduate.

Trivia: John Yantis, a former construction-equipment salesman, founded the firm with \$2,000 — \$1,000 of which he brought in himself, the other \$1,000 coming from his partner Norman Harwell.

They made \$40,000 in their first month.

Harwell sold his portion of the business to John in 1976.